



## Strategic Report / The Investment Manager at a Glance

## At a Glance

## INVESTMENT PHILOSOPHY

The investment philosophy employed by Asset Value Investors (AVI), the manager of AVI Global Trust, strives to identify durable businesses that are growing in value, trading at discounted valuations, with catalysts to unlock and grow value.

**01.** Investing in companies trading at a discount to their net asset value

**02.** Identifying good-quality underlying assets with appreciation potential at compelling values

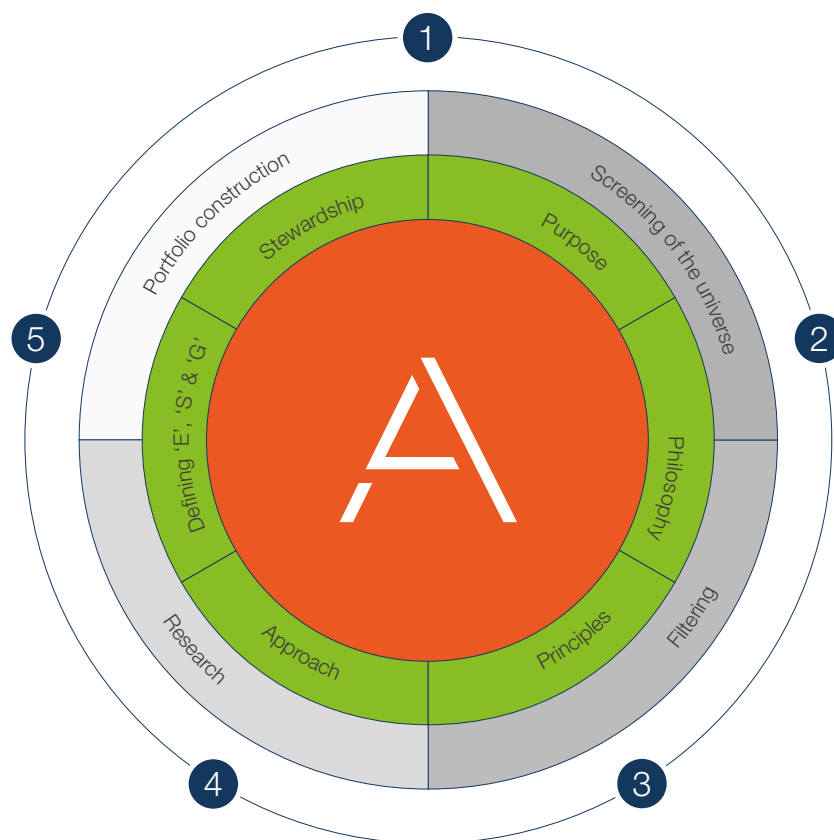
**03.** Focusing on bottom-up stock picking

**04.** Looking for catalysts to narrow discounts

**05.** Focusing on balance sheet strength

## HOW WE INVEST

AVI aims to achieve long-term capital growth by investing in a diversified portfolio of companies whose shares are trading at a discount to their estimated net asset value.



Read more about it on our website  
[www.aviglobal.co.uk](http://www.aviglobal.co.uk)

## WHAT DOES AVI INVEST IN?

AVI follows a unique strategy of investing in quality assets typically held through structures that tend to attract discounts; these types of companies are:

## Holding Companies

Corporations that primarily own equity stakes in other businesses rather than producing goods or services themselves.

## Closed-ended Funds

Investment funds that raise a fixed pool of capital by issuing shares at launch, which then trade on exchanges like stocks.

## Asset-backed Special Situations

Investments in distressed, unusual, or opportunistic situations where the downside is protected by underlying hard assets (real estate, net cash, investment securities, etc.).

## PORTFOLIO BREAKDOWN BY AVI CLASSIFICATION\*

	2025 %	2024 %
● Holding Companies	48	43
● Closed-ended Funds	31	31
● Asset-backed Special Situations	21	26



Source / AVI as at 30 September 2025

\* Please refer to page 27 for more information about these classifications.



# At a Glance continued

## STRATEGY

The Company's strategy is to seek out-of-favour companies whose assets are misunderstood by the market or under-researched, and which trade significantly below the estimated value of the underlying assets.

A core part of this strategy is active engagement with management, in order to provide suggestions that could help narrow the discount and improve operations, thus unlocking value for shareholders.

## INVESTMENT APPROACH

The Company's assets are managed by AVI. AVI aims to deliver superior returns and specialises in finding companies that, for a number of reasons, may be selling on anomalous valuations.

The Investment Manager has the flexibility to invest around the world and is not constrained by any fixed geographic or sector weightings. There is no income target and no more than 10% of the Company's investments may be in unlisted securities. Over the past five years, there has been an average of 46 stocks held in the AGT portfolio.

## HOW WE MANAGE PORTFOLIO RISK

AVI's value investment process strives to identify and mitigate downside risks in all market environments.

AVI's risk management approach uses a variety of qualitative and quantitative processes. This includes bottom-up research to establish a company's fundamental value. The portfolio holdings are monitored on an ongoing basis, and AVI's in-house order management system contains an automatic alert system which alerts the Investment Manager to any breaches of built-in risk parameters.

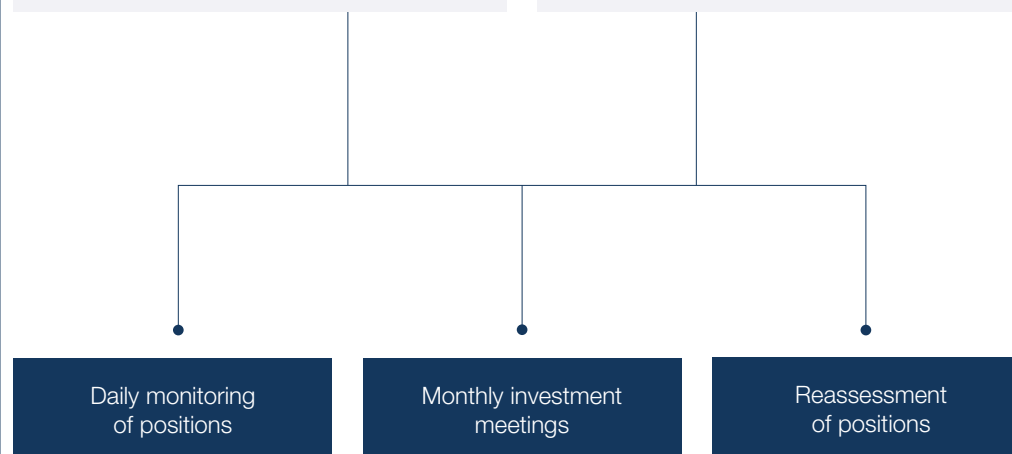
The investment management team holds regular meetings discussing the portfolio, with a view to reassess, sell or buy securities, and to discuss the current cash position, as well as sector and geographic weighting.

### Stock-specific Risk

- Business risk
- Balance sheet risk
- Shareholder analysis
- Regular meetings with management

### Portfolio/Market Risk

- Currency risk
- Geographical concentration risk
- Sector concentration risk
- Stock concentration risk
- Liquidity risk
- Political risk



## AVI'S RESPONSIBLE APPROACH

AVI considers the integration of ESG and sustainability factors into our investment strategy as essential; both for gaining a comprehensive understanding of each investment's potential to generate long-term value and for upholding our values as responsible investors.

### Aligned with the PRI

AVI is aligned with the UN-supported Principles for Responsible Investment (PRI)'s view that a sustainable and economically efficient global financial system is essential for long-term value creation. Such a system promotes responsible, long-term investment and delivers benefits to society and the environment. AVI became a signatory to the PRI on 9 April 2021.

### Active Ownership

AVI's ESG monitoring framework enables us to identify potential weaknesses within a company and equips us to engage effectively where appropriate. Through constructive dialogue, we encourage and expect our investee companies to take meaningful steps to address these issues in support of long-term value creation.



Source / Galeanu Mihai via iStock

Read more about Wacom on page 31.